

## **North Carolina Telecommunications Industry Association Convention Committee**

The Committee met on August 24, 2004 at the Cardinal Club in Raleigh, NC.

Present were: John Wicker, Lexcom Telephone; Brenda Dougherty, Sprint; Candy Finley, BellSouth; Herb Long, Ellerbe Telephone; Stan Pace, Verizon; John Wengert, Star TMC; ; Jim Humphrey, Tyco Electronics Power; Richard Royal, Nortel; Richard Yates, Network Op. Consulting; Tommy Nelson, Power and Telephone; Hal Carnes, CBW, Board Liaison; Charles Pickelsimer, Citizens Telephone, Board Liaison; NCTIA President Joe Foster, and Exec. Director Carole Woodward. Absent: Stacy Hale, ALLTEL; Hayden McKenzie, North State; Todd Murphy, US LEC; Mike Coltrane, CT Communications; Tom Brady, Catena Networks; Earl Hester, TC&H Supply.

Chairman Wicker called the meeting to order, and thanked Brenda Dougherty, Sprint for hosting the meeting. NCTIA President Joe Foster was introduced and welcomed. He gave a brief history of the work of the Ad Hoc Study Committee and three sub committees. NCTIA is considering the opportunity to relocate its offices to the new NC School of Telecommunications in Sanford, expanding the membership to wireless, cable TV, ISPs and additional CLECs, and transitioning the Association's revenues from dues to programs. The Board will review a 3 year financial plan at its September 19 meeting. The Committee asked for input from the Board regarding Convention's purpose and intent. President Foster responded indicating the importance of networking , enjoying fellowship, gaining knowledge and inspiration from speakers as well as generating a profit. He will asked the Board to further discuss the purpose and intent at their meeting.

**Old Business** – Motion by Herb Long, second by Jim Humphrey to approve the June minutes.

### **Sub Committee Reports –**

1. Golf Committee - Herb Long and Jim Humphrey reported everything is set for the two tournaments. There is no surcharge on golf – it is a flat rate of \$75. A price list of items (that includes sales tax) for the beverage carts was reviewed. A clarification regarding gratuity will be made with Jim Combs.  
Trophies, Signs - John Wengert – is ordering the trophies. Tennis Tournament – no additional information.  
Associate Golf Tournament Monday – Jim Humphrey – Registrations are coming in for teams sponsors.  
Associate Membership – Tom Brady –
2. Convention Special Activities – Charles Pickelsimer, III – Proposals from Charlotte Arrangements were reviewed and discussed. The Concord Mills Shopping Shuttle will be handled by the Committee. Mike Coltrane may be able to assist with Motor Speedway Tours –the Speedway tour includes everything offered by Charlotte Arrangements except transportation for \$5. A contract for Charlotte Arrangements to handle the Tuesday Downtown Museum Tour will be negotiated for approximately 10 people.  
Convention Activities – Earl Hester, Richard Yates, Todd Murphy – Transportation –hotel shuttles are available for local shopping. Information will be obtained on alternate Hotels near Ballantyne.  
Convention Entertainment – Charles Pickelsimer and Hayden McKenzie - Daniel Entertainment has a trio available for background music at dinner -7:30 until 10 (\$850). Carole will ask if they can provide music for the Reception as well and then move to Ballroom for Banquet.  
Bingo and Door Prizes – Stan Pace and Candy Finley – Various options for equipment were discussed. Charles will ask the Board to purchase the bingo equipment.  
Convention Speakers – Richard Royal – The speakers are scheduled. Their travels plans and A/V needs will be coordinated by staff. The Board helped to fund speaker Dan Thurmon.  
Hotel Contract and Food at Convention – Brenda Dougherty and Hal Carnes – a liquor license is not required. Hal will not spend as much on liquor as in the past due to the location of the hospitality areas.
3. Sponsorship – Tommy Nelson – Carole will provide via email updates on Sponsors, so the committee can make calls requesting additional sponsorships.  
Corporate Sponsorships – Herb Long, John Wengert, Charles Pickelsimer, Stacy Hale –  
Hole Sponsors-NCTIA Tournament–Herb Long, John Wengert –Associates–Richard Royal, Jim Humphrey
5. Communications/Media -John Wengert – Registration– Candy Finley, Frances Carr–Meal tickets required.

**2005 Convention – The Board gave positive feedback regarding out of state sites. Carole will check with Myrtle Beach Marriott.**

**The next Committee meeting is at Ballantyne on September 9 at 10:00 a.m.**